



# Why Choose HOTT?

*We offer multiple delivery options for a quality, cost-effective, TOTAL training solution with customer service policies that remove the risk of failure.*

T-SQL  
jQuery Mobile  
HTML5  
Python  
PHP  
TDD  
Android  
iOS  
ASP.NET  
Korn  
Swift  
Spring MVC  
C#  
Hibernate  
RWD  
Bash  
ObjectiveC  
C  
VBNET  
SharePoint  
C++  
SSRS/SSIS/SSAS  
Shell  
Windows  
EJB  
WCF  
WPF  
MVC  
Java  
jQuery  
UNIXLinux  
JavaScript  
XML  
AJAX

Hands On Technology Transfer, Inc. (HOTT) brings over 20 years of experience in successfully delivering competency-based IT training programs for thousands of companies. We offer a unique combination of live and remote attendance for unbeatable flexibility. **We offer true competency-based programs, we guarantee quality, and we guarantee to lower your costs, all at the same time.** HOTT courses cover over 60 IT subject areas including:

- ▶ SQL Programming
- ▶ SQL Server Administration
- ▶ SQL Server Business Intelligence (SSRS/SSIS/SSAS)
- ▶ Java Programming (Java EE, Spring, Spring MVC, JPA, Hibernate)
- ▶ .NET Programming (ASP.NET, Windows Forms, MVC, WPF, WCF)
- ▶ Web Development (HTML5, JavaScript, jQuery, Angular, Node.js)
- ▶ C, C++ Programming
- ▶ Python Programming
- ▶ PHP Programming
- ▶ Perl Programming
- ▶ Mobile App Development (Android, Objective-C, Swift, Xamarin)
- ▶ UNIX/Linux, Shell Programming
- ▶ Project Management
- ▶ Windows System Administration
- ▶ SharePoint Administration and Power User

### Multiple Attendance Options

HOTT minimizes your travel expenses by offering face-to-face classes at over 100 locations across the [United States](#), [Canada](#) and the [United Kingdom](#). In addition to regularly scheduled open enrollment classes at frequent intervals, attendees can also opt to attend live classes remotely from their home or office, or complete on-demand training at their own pace. Customers can also arrange for training “on-site” at their facility.

### Customer Service

Our superior customer service includes: comprehensive satisfaction guarantees; no registration or cancellation fees; personal travel coordinator; assistance with certification applications and test preparation; personalized on-call remote attendance support.

### Discount Options

Whether you have a large group to train at one location, or smaller numbers of staff spread throughout the country, **HOTT can prepare a custom discount program that will save you money.** Furthermore, if you have a discount program with any other training provider, we will beat it.

## Guarantees

HOTT assures that you get quality training at a low price point via our seven ironclad guarantees. This is possible due to a high standard of excellence required of instructor presentations, our proprietary task-oriented courseware development process refined over decades, robust hands on exercises, and internal processes that remove risk.



- ▶ HOTT guarantees small class sizes.
- ▶ HOTT guarantees quality instructors.
- ▶ HOTT guarantees competence.
- ▶ HOTT guarantees that training from HOTT will be more cost-effective than training from any other source.
- ▶ HOTT guarantees that students in open-enrollment classes are protected against cancellations and will be able to receive desired training at the cost they expect and in the time frame they have planned.
- ▶ HOTT guarantees overall quality with a 100% money-back guarantee. If you're not totally satisfied for any reason, simply withdraw before the beginning of the second day (or before completing 4 modules of an on-demand streaming presentation). Return all course materials and receive a 100% refund.

## Quality

**Students receive a hands on learning experience with at least 50% lab time.** Complete control of our courseware allows us to update it more frequently based on student and instructor feedback. Remote attendees utilize the same equipment and obtain the same real-time attention and feedback from the instructor and other students.

Small class sizes (an average of 6-8 students) mean more direct instructor facilitation.

HOTT instructors are dedicated technology experts with an average of over 10 years experience in IT programming and training. Our requirements for instructor performance are so stringent that only a tiny fraction of professional instructors currently teaching for competitors can even be considered for an interview. Less than half of those pass our screening and are ever offered a position with HOTT.

**"HOTT definitely gets you involved into course knowledge by giving 'hands on' training. A great element of the course structure!"**

**- J.C., Department of Homeland Security**

**"The teachers know their stuff - the content was clear and concise. There were many 'real' examples to further explain their point!"**

**- R.V., Industrial Alliance Pacific Life Insurance**



## Training Delivery Options

HOTT offers live, instructor-led IT training courses. Regardless of how you attend training, our courses are designed to spend at least 50% of class-time working with comprehensive hands on exercises.

### ▶▶ Face-to-Face Training

Attend training face-to-face in a classroom-based setting. Our small class sizes assure personal attention. We offer more than 100 locations across the [United States](#), [Canada](#) and the [United Kingdom](#), minimizing the need for travel. For clients who must travel to a course location, HOTT offers cost effective travel packages. Pay no additional fees for application, registration, or cancellation.

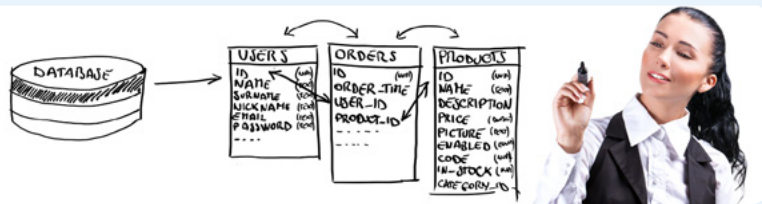
### ▶▶ Remote Attendance

HOTT offers a remote attendance option for students who are not located near a training location. Remote access students attend the same live training delivery as students in the classroom. Two-way video and audio communication allows participation as close to “being there” as possible, including the ability to remotely control the broadcast camera, dynamically interact with questions or comments and collaborate during labs.

### ▶▶ On Demand Streaming

On-demand streaming allows you to complete courses from any device (PC, phone or tablet) at your own pace. Our unique approach combines on-demand streaming with personal facilitation and comprehensive hands-on exercises. Students receive electronic copies of the same course materials as our live courses, which include a student guide and lab guide

50%  
Hands On  
Labs



Instructor  
Led Classes

Small Class  
Sizes



### United States

[www.traininghott.com](http://www.traininghott.com)  
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### United Kingdom

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